

**ACQUISITION AND CROSS-SERVICING AGREEMENT  
BETWEEN  
THE DEPARTMENT OF DEFENSE  
OF THE UNITED STATES OF AMERICA  
AND  
THE MINISTRY OF DEFENSE  
OF THE REPUBLIC OF ARMENIA**

**PREAMBLE**

The Department of Defense of the United States of America and the Ministry of Defense of the Republic of Armenia, hereinafter referred to as the Parties, desiring to further the interoperability, readiness, and effectiveness of their respective military forces through increased logistic cooperation, have resolved to conclude this Acquisition and Cross-Servicing Agreement (the Agreement).

**ARTICLE I. PURPOSE**

This Agreement is entered into for the purpose of establishing basic terms, conditions, and procedures to facilitate the reciprocal provision of logistic support, supplies, and services as that term is defined in Article II of this Agreement.

**ARTICLE II. DEFINITIONS**

1. As used in this Agreement and in any Implementing Arrangements, which provide specific procedures, the following definitions apply:
  - a. Armed forces of (a) Party. The armed forces of the nation of that Party.
  - b. Equal value exchange. A transfer conducted under this Agreement in which it is agreed that the receiving Party shall replace logistic support, supplies, and services that it receives with logistic support, supplies, and services of an equal monetary value.
  - c. Implementing Arrangement. A written supplementary agreement which contains additional details, terms and conditions, related to a specific acquisition and/or transfer of logistic support, supplies, and services.
  - d. Invoice. A document from the supplying Party which requests reimbursement or payment for specific logistic support, supplies, and services rendered pursuant to this Agreement and any applicable Implementing Arrangement.

e. Logistic support, supplies, and services. Food, water, billeting, transportation (including airlift), petroleum, oils, lubricants, clothing, communication services, medical services, ammunition, base operations support (and construction incident to base operations support), storage services, use of facilities, training services, spare parts and components, repair and maintenance services, calibration services, and port services. Such term also includes the temporary use of general purpose vehicles and other nonlethal items of military equipment which are not designated as significant military equipment on the U.S. Munitions List.

f. Order. A written request, in an agreed-upon format and signed by an authorized entity (person or position), for the provision of specific logistic support, supplies, and services pursuant to this Agreement and any applicable Implementing Arrangement.

g. Receiving Party. The Party ordering and receiving support.

h. Replacement-in-kind. A transfer conducted under this Agreement in which it is agreed that the receiving Party shall replace logistic support, supplies, and services that it receives with logistic support, supplies, and services of an identical, or substantially identical, nature under agreed conditions.

i. Supplying Party. The Party providing support.

j. Transfer. Selling (whether for payment in currency, replacement-in-kind, or exchange of supplies or services of equal value), leasing, loaning, or otherwise temporarily providing logistic support, supplies, and services under the terms of this Agreement and any applicable Implementing Arrangement.

k. United States Munitions List. U.S. Defense articles and defense services which are designated by the U.S. President under the Arms Export Control Act as subject to export controls. The U.S. Munitions List is published in Part 121 of Title 22 of the U.S. Code of Federal Regulations.

### ARTICLE III. APPLICABILITY

1. This Agreement is designed to facilitate reciprocal logistic support between the Parties to be used primarily during combined exercises, training, deployments, operations, or other cooperative efforts, and for unforeseen circumstances or exigencies in which one of the Parties may have a need of logistic support, supplies, and services.

2. This Agreement applies to the reciprocal provision of logistic support, supplies, and services between the armed forces of one Party by the other Party in return for either cash payment or the reciprocal provision of logistic support, supplies, and services to the armed forces of the other Party.

3. All activities of the Parties under this Agreement and any Implementing Arrangements shall be carried out in accordance with their respective laws and regulations. All obligations of the Parties under this Agreement and any Implementing Arrangements shall be subject to the availability of funds for such purposes.

4. The following items are not eligible for transfer under this Agreement and are specifically excluded from its coverage:

a. weapon systems;

b. major end items of equipment (except for the lease or loan of general purpose vehicles and other nonlethal items of military equipment which are not designated as significant military equipment on the U.S. Munitions List);

c. initial quantities of replacement and spare parts associated with the initial order under other agreements of major items of equipment.

5. Also excluded from transfer by either Party under this Agreement are any items the transfer of which are prohibited by its laws or regulations. In accordance with U.S. law and regulations, the United States may not transfer under this agreement the following items:

a. guided missiles;

b. naval mines and torpedoes;

c. nuclear ammunition and included items such as warheads, warhead sections, projectiles, demolition munitions, and training ammunition;

d. cartridge and propellant-actuated devices;

e. chaff and chaff dispensers;

f. guidance kits for bombs or other ammunition;

g. chemical ammunition;

h. source, byproduct, or special nuclear materials, or any other material, article, data, or thing of value the transfer of which is subject to the Atomic Energy Act of 1954 (Title 42, United States Code, Section 2011, et. seq.).

#### ARTICLE IV. TERMS AND CONDITIONS

1. Each Party shall make its best efforts, consistent with national policies and priorities, to satisfy requests from the other Party under this Agreement for logistic support, supplies, and services.

2. Orders may be placed or accepted only by the points of contact (POCs), or designees, identified by the Parties in Annexes B through M of this Agreement. When armed forces of the Republic of Armenia require logistic support, supplies, or services outside the U.S. European

Command (USEUCOM) Area of Responsibility (AOR), they may place orders directly with the cognizant POC or may seek the assistance of USEUCOM, or a USEUCOM Component Command, to place an order with a non-USEUCOM POC.

3. An Implementing Arrangement under this Agreement may be negotiated on behalf of the U.S. Department of Defense by Headquarters, USEUCOM, the Headquarters of other United States combatant commands, or their designated subordinate commands. Implementing Arrangements may be negotiated on behalf of the Ministry of Defense of the Republic of Armenia by the Department of Foreign Relations and Military Cooperation and, in cooperation with the latter, the Department of Ammunition, the Department of Military Industry, and the Department of Logistics of the Armed Forces. Implementing Arrangements must identify POCs and their specific authorizations or limitations.

4. Prior to submitting a written Order, the ordering Party should initially contact the supplying Party's POC by telephone, fax, or e-mail to ascertain availability, price, and desired method of repayment for required materiel or services. Orders must include all the data elements in Annex A, as well as any other terms and details necessary to carry out the transfer. Instructions and a standard order form are attached at Annex A. All Orders and related correspondence should bear the identifier US-AM-01.

5. The receiving Party is responsible for:

a. Arranging pickup and transportation of supplies acquired under this Agreement. This does not preclude the supplying Party from assisting with loading supplies acquired under this Agreement onto the transportation conveyance. The supplying Party shall notify the receiving Party when and where supplies are available to be picked up.

b. Obtaining the applicable customs clearance and arranging other official actions required by national customs regulations.

6. The authorized person picking up the supplies or receiving the services on behalf of the receiving Party shall sign the standard order form (Annex A) in the appropriate block as evidence of receipt. If the standard order form is not available at the supplying Party's point of issue, the authorized person collecting the supplies shall sign the receipt document provided by the supplying Party as a substitute. The identifier, US-AM-01, shall be entered on the receipt document. The supplying Party shall forward the signed receipt document to the entity authorized to accept orders under this Agreement where the signed receipt document shall be attached to the original order form by the receiving Party.

7. Logistic support, supplies, and services received through this Agreement shall not be retransferred, either temporarily or permanently, to any person other than a member of the forces of the receiving Party without the prior written consent of the supplying Party.

## ARTICLE V. REIMBURSEMENT

1. For transfers of logistic support, supplies, and services under this Agreement, the Parties shall agree for payment either by cash ("reimbursable transaction"), by replacement-in-kind, or by an equal-value exchange ("exchange transaction"). The receiving Party shall pay the supplying Party as provided in either paragraph 1a or paragraph 1b of this Article, as agreed.

a. Reimbursable Transaction. The supplying Party shall submit Invoices to the receiving Party after delivery or performance of the logistic support, supplies, and services. Both Parties shall provide for the payment of all transactions and each Party shall invoice the other Party at least once every 3 months for all completed transactions not previously invoiced. Invoices shall be accompanied by necessary support documentation and shall be paid within 30 days of the date prepared. In pricing a reimbursable transaction, the Parties agree to the following reciprocal pricing principles:

(1) In the case of specific acquisition by the supplying Party from its contractors on behalf of a receiving Party, the price shall be no less favorable than the price charged the armed forces by the contractor of the supplying Party for identical items or services, less any amounts excluded by Article VI of this Agreement. The price charged may take into account differentials due to delivery schedules, points of delivery, and other similar considerations.

(2) In the case of Transfer from the supplying Party's own resources, the supplying Party shall charge the same price it charges its own forces for identical logistic support, supplies, and services, as of the date delivery or performance occurs, less amounts excluded by Article VI of this Agreement. In any case where a price has not been established or charges are not made for one's own forces, the Parties shall agree on a price in advance, reflecting reciprocal pricing principles, excluding charges that are precluded under these same reciprocal pricing principles. However, in the case of items, the price shall be no less than the supplying Party's acquisition cost.

b. Exchange Transaction. Exchange transactions may be by replacement-in-kind or equal-value-exchange. Both Parties shall maintain records of all transactions. The receiving Party shall pay by transferring to the supplying Party logistic support, supplies, and services that are agreed between the Parties to be in kind or of equal monetary value to the logistic support, supplies, and services delivered or performed by the supplying Party. If the receiving Party does not complete the exchange within the terms of a replacement schedule agreed to or in effect at the time of the original transaction, which may not exceed one (1) year from the date of the original transaction, the transaction shall be deemed reimbursable and governed by paragraph 1a above, except that the price shall be established using actual or estimated prices in effect on the date payment would otherwise have been due.

c. Establishment of Price or Value. The following pricing mechanisms are provided to clarify application of the reciprocal pricing principles. The price established for inventory stock materiel shall be the supplying Party's stock list price. The price for new procurement shall be the same price paid to the contractor or vendor by the supplying Party. The price for services rendered will be the supplying Party's standard price, or, if not applicable, the costs directly associated with providing the services. For example, for repair and maintenance services the costs would be the supply stocklist prices plus actual labor costs and any other costs directly associated with providing the service, e.g., the appropriate proportion of temporary duty (TDY) per diem and transportation costs if the service is rendered in a TDY status. Prices charged shall exclude all taxes and duties which the receiving Party is exempted from paying under other agreements which the Governments of the Parties have concluded. Upon request, the Parties agree to provide information sufficient to verify that these reciprocal pricing principles have been followed and that prices do not include waived or excluded costs.

d. Means of Payment. The following means of payment shall be acceptable:

(1) Payment-in-cash. Payment shall be made in the currency of the supplying Party or as otherwise agreed in the Order.

(2) Replacement-in-kind. When Replacement-in-kind is used as the method of payment, the receiving Party shall, within one year of receipt, replace or return supplies in the same condition and conforming to the same configuration as the supplies provided by the supplying Party, or, if so agreed, a later configuration. The receiving Party is responsible for negotiating return transportation and delivery to the location designated by the supplying Party at the time of request. If the receiving Party does not replace or return supplies within one year, payment must be in cash.

(3) Equal-value-exchange. To the extent possible, when Equal-value-exchange is the desired method of payment, prior to the provision of the requested support, both Parties shall agree on the goods and services that shall be accepted for payment and their value. If the receiving Party does not provide the agreed upon goods or services to the supplying Party within one year of the original transaction, the method of payment shall convert to Payment-in-cash.

2. When a definitive price for the Order is not agreed to in advance, the Order, pending agreement on final price, shall set forth a maximum liability for the Party ordering the logistic support, supplies, and services. The Parties shall then promptly enter into negotiation to establish the final price.

3. POCs for payments and collections for each Party are identified in annexes to this Agreement.

4. Logistic support, supplies, and services that are available for a lesser price under another agreement shall be priced under this Agreement at the lower price.

## **ARTICLE VI. WAIVED OR EXCLUDED COSTS**

Insofar as national laws and regulations permit, the Parties shall ensure that any readily identifiable duties, taxes, and similar charges are not imposed on activities conducted under this Agreement. The Parties shall cooperate to provide proper documentation to maximize tax and customs relief. The Parties shall inform each other whether the price charged for logistic support, supplies, or services includes taxes or duties. In determining whether duties, taxes and similar charges should be levied, the pricing principles in Article V, and in particular Article V, paragraph 1, subparagraph c, will govern the value of the support, supplies, or services provided by the supplying Party.

## **ARTICLE VII. SECURITY OF INFORMATION**

It is the intent of the Parties that activities under this Agreement and any Implementing Arrangements be carried out at the unclassified level. Unless specifically authorized by separate written agreement or arrangement, no classified information or material shall be provided or generated under this Agreement or any Implementing Arrangements.

## **ARTICLE VIII. INTERPRETATION AND REVISION OF INFORMATION**

1. Any disagreements regarding the interpretation or application of this Agreement, any Implementing Arrangements, or transactions executed hereunder shall be resolved through consultation between the Parties and through diplomatic channels, and shall not be referred to any international tribunal or third party for settlement.
2. Either Party may, at any time, request revision of this Agreement by giving the other Party 90 days advance written notice. In the event such a request is made, the two Parties shall promptly enter into negotiations. This Agreement may be amended only by written agreement between the Parties. Amendments shall enter into force in accordance with the internal legal procedures of the States of the Parties. Replacement of Annexes B through M, which list POCs, may be done by the Parties without formal amendment of this Agreement.

## **ARTICLE IX. ENTRY INTO FORCE AND TERMINATION**

This Agreement, which consists of a Preamble, Articles I-IX, and Annexes A through M, shall enter into force on the date both Parties have completed their domestic procedures required for entry into force of this Agreement and shall remain in force for a period of ten years unless terminated by either Party giving not less than 180 days notice in writing through diplomatic channels to the other Party. At any time during the final year of the ten-year term of this Agreement, the Parties may agree to

extend its term for an additional ten years. Notwithstanding termination of this Agreement, all reimbursement obligations incurred pursuant to its terms shall remain binding on the responsible Party until satisfied.

IN WITNESS WHEREOF, the respective representatives, duly authorized for the purpose, have signed this Agreement.

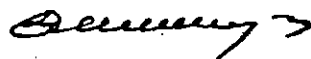
DONE, in Yerevan, Armenia, this 26<sup>th</sup> day of April, 2004, duplicate in the English and Armenian languages, each being equally authentic.

**FOR THE DEPARTMENT OF DEFENSE  
OF THE UNITED STATES  
OF AMERICA**



CHARLES F. WALD  
General, USAF  
Deputy Commander for the  
European Command (EUCOM)

**FOR THE  
MINISTRY OF DEFENSE  
OF REPUBLIC OF ARMENIA**



MIKHAEL HAROUTYUNYAN  
Colonel-General  
Chief of the General Staff of the Armed  
Forces – First Deputy Minister of Defense  
of the Republic of Armenia



## **LIST OF ANNEXES**

Annex A - Standard Order Form, Instructions for Completion, and Minimum Essential Data Elements

Annex B - Ministry of Defense of the Republic of Armenia POCs

Annex C - USEUCOM POCs

Annex D - USAFE POCs

Annex E - USAREUR POCs

Annex F - USNAVEUR POCs

Annex G - MARFOREUR POCs

Annex H - SOCEUR POCs

Annex I - USJFCOM POCs

Annex J - USPACOM POCs

Annex K - USCENTCOM POCs

Annex L - USSOUTHCOM POCs

Annex M - USTRANSCOM POCs

## **ANNEX A**

### **MINIMUM ESSENTIAL DATA ELEMENTS**

- 1) Implementing Arrangements or support Agreement
- 2) Date of Order
- 3) Designation and address of office to be billed
- 4) Numerical listing of stock numbers of items, if any
- 5) Quantity and description of material/services requested
- 6) Quantity furnished
- 7) Unit of Measurement
- 8) Unit price in currency of billing country
- 9) Quantity furnished (6) multiplied by unit price (8)
- 10) Currency of billing country
- 11) Total Order amount expressed in currency of billing country
- 12) Name (typed or printed), signature, and title of authorized Ordering or requisitioning representative
- 13) Payee to be designated on remittance
- 14) Designation and address of office to receive remittance
- 15) Recipient's signature acknowledging service or supplies received on the Order or requisition or a separate supplementary document
- 16) Document number of Order or requisition
- 17) Receiving organization
- 18) Issuing organization

19) Transaction type

20) Fund citation or certification of availability of funds when applicable under Parties' procedures

21) Date and place of original transfer; in the case of an exchange transaction, a replacement schedule including time and place of replacement transfer

22) Name, signature and title of authorized acceptance official

23) Additional special requirement, if any, such as transportation, packaging, etc.

24) Limitation of government liability

25) Name, signature, date and title of supplying Party official who actually issues supplies or services

## **ANNEX B**

### **ARMENIA DEFENCE FORCE POINTS OF CONTACT**

#### **ORDERING AND FINANCIAL RESPONSIBILITIES**

The Republic of Armenia POC responsible for **approving, placing, and accepting orders** is:

- a. Unit: Foreign Liaison Office of the Ministry of Defense
- b. Commercial Telephone: 3741 357881
- c. 24 hour/after duty hours contact telephone: 3741 289452
- d. Commercial Fax: 3741 281674
- e. Mailing Address: Foreign Liaison Office of the Ministry of Defense  
60 Gevork Chaush  
Yerevan, Armenia

The Republic of Armenia POC responsible for **collecting and making payments** for support, supplies, and services is:

- a. Unit: Foreign Liaison Office of the Ministry of Defense
- b. Commercial Telephone: 3741 357881
- c. 24 hour/after duty hours contact telephone: 3741 289452
- d. Commercial Fax: 3741 281674
- f. Mailing Address: Foreign Liaison Office of the Ministry of Defense  
60 Gevork Chaush  
Yerevan, Armenia

**ANNEX C**  
**HQ U.S. EUROPEAN COMMAND (USEUCOM) POINTS OF CONTACT**

The USEUCOM POC for **policy issues** under this agreement is the ECJ4 Multinational Logistics Division:

- a. Unit: HQ USEUCOM-ECJ4
- b. Telephone: Commercial 49-711-680-7474 or 7202  
DSN 430-7474 or 7202
- c. Fax: Commercial 49-711-680-7408  
DSN 430-7408  
CLASSIFIED Fax: Commercial 49-711-680-7402  
DSN 430-7402
- d. Message Address: USCINCEUR VAHINGEN GE//ECJ4-ML//
- e. Mailing Address: HQ USEUCOM  
ECJ4-ML  
Unit 30400, Box 1000  
APO AE 09128

The USEUCOM POC for coordinated **placement and acceptance of orders** under this agreement is the ECJ4 Joint Logistics Operations Center:

- a. Unit: HQ USEUCOM-ECJ4
- b. Telephone: Commercial 49-711-680-7474 or 7202  
DSN 430-7474 or 7202
- c. Fax: Commercial 49-711-680-7476  
DSN 430-7476  
CLASSIFIED Fax: Commercial 49-711-680-7402  
DSN 430-7402
- d. Message Address: USCINCEUR VAHINGEN GE//ECJ4-ML//
- e. Mailing Address: HQ USEUCOM  
ECJ4-ML  
Unit 30400  
APO AE 09131

The EUCOM agency responsible for policy issues regarding **payments and collections** in support of this agreement is the Comptroller:

- a. Unit: HQ USEUCOM-ECCM
- b. Telephone: Commercial 49-711-680-5119 or 7105  
DSN 430-5119 or 7105
- c. Fax: Commercial 49-711-680-5370  
DSN 430-5370
- d. Message Address: USCINCEUR VAIHINGEN GE//ECCM//
- e. Mailing Address: HQ USEUCOM-ECCM  
Unit 30400  
APO AE 09131

**ANNEX D**  
**HQ U.S. AIR FORCES EUROPE (HQ USAFE) POINTS OF CONTACT**  
**ORDERING AND FINANCIAL RESPONSIBILITIES**

The HQ USAFE agency responsible for **approving, placing, and accepting orders** under this agreement is Headquarters USAFE Logistics Plans and Programs, International Logistics Branch:

- a. Unit: HQ USAFE/LGXI
- b. Telephone: Commercial 49-6371-47-7467  
DSN 480-7467
- c. Fax: Commercial 49-6371-47-2719  
DSN 480-2719
- d. Message Address: HQ USAFE RAMSTEIN AB GE//LGXI//
- e. Mailing Address:
  - (Military) (Commercial)
  - HQ USAFE/LGXI HQ USAFE/LGXI
  - Unit 3050, Box 105 Gebaude 526 Zimmer 103c
  - APO AE 0909-0105 66877 Ramstein, Germany

The HQ USAFE agency responsible for **payments and collections** for this agreement is the 26th Regional Accounting and Finance Squadron, Financial Services:

- a. Unit: 26 AFS/RAFF
- b. Telephone: Commercial 49-6371-47-6164/7728  
DSN 480-6164/7728
- c. Fax: Commercial 49-6371-47-7678  
DSN 480-7678
- d. Message Address: 26 AFS RAMSTEIN AB GE//RAFFA//
- e. Mailing Address:
  - 26 AFS/RAFF, Regional Accounting Office
  - Building 2108 Lawn Avenue
  - 66877 Ramstein, Germany

**ANNEX E**  
**HQ U.S. ARMY EUROPE (USAREUR) POINTS OF CONTACT**  
**ORDERING AND FINANCIAL RESPONSIBILITIES**

The HQ USAREUR agencies responsible for **approving, placing, and accepting orders** under this agreement are:

a. For logistics support, supplies, and services **in connection with training:**

1. Unit/Address: Commander 7th Army Training Command  
ATTN: AETT-RM-MGT  
Grafenwoehr Lager  
D-92655 Grafenwoehr, Germany
2. Telephone: Commercial 49-9641-83-7159  
DSN 475-7159
3. Fax: Commercial 49-9641-83-8416  
DSN 475-8416
4. Message Address: CDR7ATC GRAFENWOEHR GE//AETT-RM-MGT//

b. For all other logistics support, supplies, and services:

1. Unit/Address: HQ USAREUR/7A  
ATTN: AEAGF-PB-TCS  
Unit 29351, APO AE 09014  
Roemerstr. 168  
69128 Heidelberg, Germany
2. Telephone: Commercial 49-6221-57-6375  
DSN 370-6375
3. Fax: Commercial 49-6221-57-6194  
DSN 370-6194
4. Message Address: CGUSAREUR HEIDELBERG GE//AEAGF-PM-TCS//

c. **Paying Office** for HQ USAREUR/7A:

1. Unit/Address: DFAS-EUR  
Vendor Pay



Kleber Kaserne, Gebaeude 3208  
Mannheimer Strasse  
D-67657 Kaiserslautern, Germany

2. Telephone: Commercial 49-631-413-4280/4303  
DSN 370-4280/4303

3. Fax: Commercial 49-631-413-4300  
DSN 370-4300

d. The signed copy of the Standard Order/Receipt Form (STAGNAG 3381), in Block 20, evidencing receipt of logistic support, supplies, and services by the ordering party (sales) and delivery by the selling activity, will be sent to the servicing financing and accounting office of the selling activity, and processed as increased fund availability (orders received) under prescribed reimbursable procedures.